



ADYAMAN UNIVERSITY
VOCATIONAL SCHOOL OF
SOCIAL SCIENCES
DEPARTMENT OF
ADMINISTRATION AND
ORGANIZATION

INTRODUCTORY BOOKLET

2006

2025-2026

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2006

BUSINESS MANAGEMENT PROGRAMME

The aim of this programme is to provide students with the contemporary knowledge and skills required for business and mid-level business management as a universal discipline. Graduates from the following vocational and technical secondary education institutions can be placed in the business programme: Commercial High School, Banking, Computerized Accounting, Stock Exchange Services, Maritime and Port Management, Foreign Trade, Real Estate Brokerage, General Services (Railway) Business, Business Management (Railway), Accounting, Sales Management and Advertising, Commercial High Schools in the period when there is no field discrimination.

COOPERATIVE PROGRAMME

The main purpose of the programme is to train qualified intermediate staff who can work in agricultural and non-agricultural cooperatives, and in higher organizations, and who can solve financial, legal and commercial problems they encounter in the cooperative, and who can regulate the relations between the cooperative partners as well as the relations of the cooperative with private and public institutions. In addition to the public and private sectors, this programme aims to introduce the types of agricultural and non-agricultural cooperatives, which are accepted as the third sector. It also aims to examine international cooperative models, and to train semi-qualified intermediate staff who have innovative approach to be able to observe universal cooperative principles.

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Vice Head of Department

Lecturer Bülent ŞENER

Academics

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Mission & Vision

Mission

To train individuals and professional staff qualified by associate degree education based on management and organization, compatible with the global contemporary education and training process, aiming to serve in the economic, cultural, scientific and technological fields, respectful of human rights, free-thinking, committed to national and cultural values, constructive, practitioner and lifelong learner with a wealth of knowledge in theory and practice.

Vision

To be a developing, innovative and pioneering department by training competent entrepreneurs and professionals at universal standards in line with the needs of the business world and society, who can keep quality of education and training at the highest level, lead in producing solutions to the problems of our region and country, cooperate with their stakeholders, attach importance to interdisciplinary work and adopt the principles of total quality management.

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Why Study Management and Organization

The main purpose of the department is to train skilled, knowledgeable and educated qualified human resources that businesses need. In addition, the aim of the department is to inform students about the internal order and operations of the business, public institutions and organizations and the private sector. Students are informed about how the resources needed by business life are planned and controlled.



Job Opportunities for Graduates

Within the scope of this program, practical and theoretical courses with content that directly and indirectly affects the economic and social life of students are given. In addition to general business issues, they take Accounting, Law, Information Technology and Technology, Communication Techniques, Marketing, Sales Techniques, Financial Planning and Control, Human Resources Management Foreign Language, and Management Accounting courses both theoretically and practically. At the end of the semester, a compulsory internship covering 20 working days is carried out in the sector. Our students who complete the program can benefit from Vertical Transfer Opportunities to 4-Year Faculties, Faculty of Economics and Administrative Sciences Programs and they can gain the right to continue studying in departments such as Business Administration, Economics, Public Administration, Labor Economics and Industrial Relations and Econometrics.

In the business world, they can find employment opportunities as intermediate staff in and service businesses in all kinds of business activities in businesses, including the private or public sector. Customer relations, call centers, retail, marketing, finance, accounting, banking, insurance, public relations, personnel (human resources) fields, industry, trade are some sectors that they can work.

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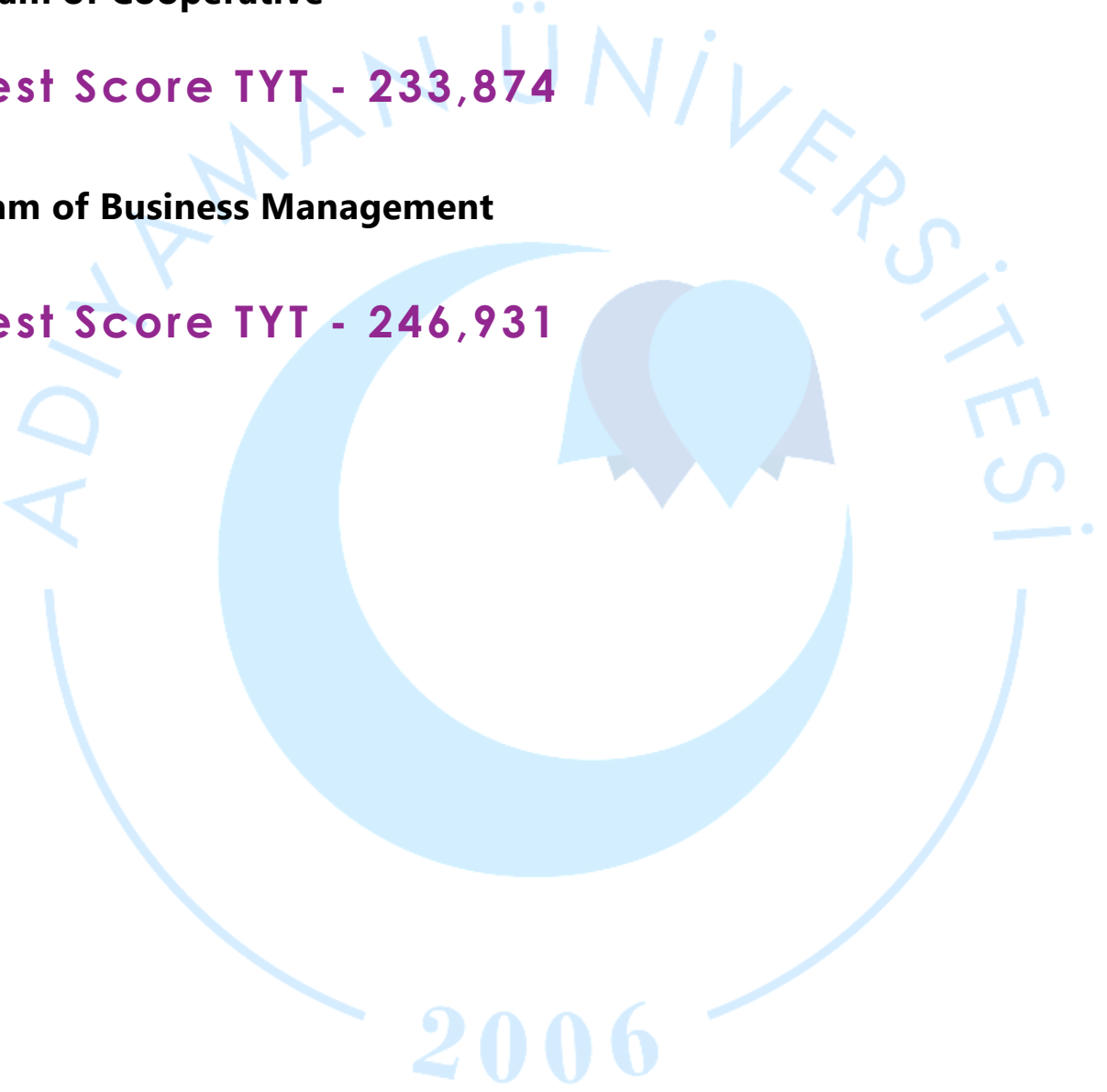
Highest and Lowest Placement Scores for 2023-2024 According to Central Placement

Program of Cooperative

Lowest Score TYT - 233,874

Program of Business Management

Lowest Score TYT - 246,931



Course Catalogue Program of Business Management

1. Sınıf Güz Dönemi					
Ders Kodu	Ders Adı	T+U	Kredi	AKTS	Zorunlu/Seçmeli
AIİT 101	ATATÜRK İLKELERİ VE İNKILAP TARİHİ I	2+0	2	2	Z
İYP 101	GENEL MUHASEBE	4+0	4	5	Z
İYP 103	GENEL İŞLETME	4+0	4	5	Z
İYP 105	İKTİSADA GİRİŞ	2+0	2	3	Z
İYP 107	GENEL HUKUK BİLGİSİ	2+0	2	2	Z
İYP 109	GENEL MATEMATİK	2+0	2	2	Z
İYP 113	TİCARİ BELGELER	2+0	2	2	Z
İYP115	İŞLETMELERDE BİLGİ TEKNOLOJİLERİ KULLANIMI I	1+1	2	4	Z
TD 101	TÜRK DİLİ I	2+0	2	2	Z
YD 101	YABANCI DİL I	2+0	2	3	Z
1. Sınıf Bahar Dönemi					
Ders Kodu	Ders Adı	T+U	Kredi	AKTS	Zorunlu/Seçmeli
AIİT 102	ATATÜRK İLKELERİ VE İNKILAP TARİHİ II	2+0	2	2	Z
İYP 102	İŞLETME BECERİLERİ VE GRUP ÇALIŞMASI	4+0	4	4	Z
İYP 104	TİCARİ MATEMATİK	2+0	2	4	Z
İYP 106	MAKRO İKTİSAT	2+0	2	3	Z
İYP 124	MALİYET MUHASEBESİ	4+0	4	4	S
İYP 126	BİLGİSAYAR II	2+2	3	4	S
İYP 128	YÖNETİMDE YENİ YAKLAŞIMLAR	4+0	4	4	S
İYP 130	TİCARET HUKUKU	2+0	2	4	S
İYP 132	DAVRANIŞ BİLİMLERİNE GİRİŞ	2+0	2	4	S
İYP 134	İŞLETMELERDE BİLGİ TEKNOLOJİLERİ KULLANIMI II	1+1	2	4	S
İYP 136	GENEL MUHASEBE II	4+0	4	4	S
TD 102	TÜRK DİLİ II	2+0	2	2	Z
YD 102	YABANCI DİL II	2+0	2	3	Z
2. Sınıf Güz Dönemi					
Ders Kodu	Ders Adı	T+U	Kredi	AKTS	Zorunlu/Seçmeli
İYP 203	FİNANSAL YÖNETİM	4+0	4	4	Z
İYP 209	YÖNLENDİRİLMİŞ ÇALIŞMA I	3+3	6	4	Z
İYP 211	SATIŞ YÖNETİMİ	2+0	2	4	Z
İYP 221	ULUSLARARASI İŞLETMECİLİK	2+0	2	4	S
İYP 223	BANKACILIK VE SİGORTACILIK	2+0	2	4	S
İYP 227	ARAŞTIRMA YÖNTEM VE TEKNİKLERİ	2+0	2	4	S
İYP 229	PAZARLAMA	4+0	4	4	S
İYP 231	HALKLA İLİŞKİLER	2+0	2	4	S
İYP 233	BİLGİSAYARLI MUHASEBE	3+1	4	4	S
İYP 235	TOPLAM KALİTE YÖNETİMİ	2+0	2	4	S
İYP 237	AHİLİK VE MESLEKİ ETİK	2+0	2	4	S

İYP 241	İBN HALDUN DÜŞÜNCESİNDE SOSYOLOJİ	2+0	2	4	S
SKS 231	BEDEN EĞİTİMİ	1+1	2	2	S
SKS 233	MÜZİK	1+1	2	2	S
SKS 235	RESİM İŞ	1+1	2	2	S
SKS 237	HALK OYUNLARI	1+1	2	2	S
SKS 239	SANAT TARİHİ	1+1	2	2	S
SKS 241	BİLİM TARİHİ	1+1	2	2	S
SKS 243	TİYATRO SANATI	1+1	2	2	S
SKS 245	İŞARET DİLİ	1+1	2	2	S
SKS 247	İLETİŞİM TENİKLERİ	1+1	2	2	S
SKS 249	KARİYER PLANLAMA	1+0	1	2	S
ST 201	STAJ I	0+0	0	4	Z

2. Sınıf Bahar Dönemi

Ders Kodu	Ders Adı	T+U	Kredi	AKTS	Zorunlu/Seçmeli
İYP 202	İŞ VE SOSYAL GÜVENLİK HUKUKU	4+0	4	5	Z
İYP 204	YÖNETİM VE ORGANİZASYON	4+0	4	5	Z
İYP 206	GİRİŞİMCİLİK	4+0	4	4	Z
İYP 222	İNSAN KAYNAKLARI YÖNETİMİ	4+0	4	4	S
İYP 224	TÜRK VERGİ SİSTEMİ	4+0	4	4	S
İYP 228	SERMAYE PİYASASI	2+0	2	4	S
İYP 230	İSTATİSTİK	2+0	2	4	S
İYP 232	KAMU MALİYESİ	2+0	2	4	S
İYP 234	E TİCARET	1+1	2	4	S
İYP 236	ÜRETİM YÖNETİMİ	4+0	4	4	S
İYP 238	MALİ TABLOLAR VE ANALİZ	4+0	4	4	S
İYP 244	FİNANSAL OKURYAZARLIK	2+0	2	4	S
İYP240	BİLGİSAYARLI MUHASEBE II	3+1	4	4	S
İYP242	BİLGİ YÖNETİMİNE GİRİŞ	3+0	3	4	S
ST 202	STAJ II	0+0	0	4	Z

Program of Cooperative

1. Sınıf Güz Dönemi

Ders Kodu	Ders Adı	T+U	Kredi	AKTS	Zorunlu/Seçmeli
AIİT 101	ATATÜRK İLKELERİ VE İNKILAP TARİHİ I	2+0	2	2	Z
KYP 101	GENEL MUHASEBE	4+0	4	4	Z
KYP 103	GENEL İŞLETME	4+0	4	4	Z
KYP 105	GENEL KOOPERATİFCİLİK	2+1	3	3	Z
KYP 107	İKTİSADA GİRİŞ	4+0	4	4	Z
KYP 109	GENEL HUKUK BİLGİSİ	2+0	2	2	Z

KYP 111	GENEL MATEMATİK	2+0	2	2	Z
KYP 113	İŞLETMELERDE BİLGİ TEKNOLOJİLERİ KULLANIMI I	1+1	2	4	Z
TD 101	TÜRK DİLİ I	2+0	2	2	Z
YD 101	YABANCI DİL I	2+0	2	3	Z

1. Sınıf Bahar Dönemi

Ders Kodu	Ders Adı	T+U	Kredi	AKTS	Zorunlu/Seçmeli
AİİT 102	ATATÜRK İLKELERİ VE İNKILAP TARİHİ II	2+0	2	2	Z
KYP 102	KOOPERATİF İŞLETMECİLİĞİ	2+0	2	3	Z
KYP 104	MAKRO EKONOMİ	4+0	4	4	Z
KYP 124	BİLGİSAYAR II	2+2	4	4	S
KYP 126	İSTATİSTİK	2+0	2	4	S
KYP 128	DAVRANIŞ BİLİMLERİ	2+0	2	4	S
KYP 130	TİCARİ MATEMATİK	2+0	2	4	S
KYP 132	TİCARET HUKUKU	2+0	2	4	S
KYP 134	BÜRO YÖNETİMİ VE İLETİŞİM TEKNİKLERİ	2+0	2	4	S
KYP 136	KOOPERATİF MEVZUATI	4+0	4	4	S
KYP 138	BANKACILIK VE SİGORTACILIK	2+0	2	4	S
KYP 140	İŞLETMELERDE BİLGİ TEKNOLOJİLERİ KULLANIMI II	1+1	2	4	S
KYP 142	GENEL MUHASEBE II	4+0	4	4	S
TD 102	TÜRK DİLİ II	2+0	2	2	Z

YD 102	YABANCI DİL II	2+0	2	3	Z
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2.Sınıf Güz Dönemi

Ders Kodu	Ders Adı	T+U	Kredi	AKTS	Zorunlu/Seçmeli
KYP 201	FİNANSAL YÖNETİM	4+0	4	4	Z
KYP 203	TÜRKİYE EKONOMİSİ	2+0	2	2	Z
KYP 207	İŞ VE SOSYAL GÜVENLİK HUKUKU	2+0	2	2	Z
KYP 213	GİRİŞİMCİLİK	4+0	4	4	Z
KYP 221	HALKLA İLİŞKİLER	2+0	2	4	S
KYP 223	YÖNETİMDE YENİ YAKLAŞIMLAR (SEÇMELİ)	4+0	4	4	S
KYP 227	TÜKETİM KOOPERATİFİ	2+0	2	4	S
KYP 229	PAZARLAMA İLKELERİ	4+0	4	4	S
KYP 231	TİCARİ BELGELER	2+0	2	4	S
KYP 233	KOOPERATİF MUHASEBESİ VE UYGULAMALARI	4+0	4	4	S
KYP 237	AHİLİK VE MESLEKİ ETİK	2+0	2	4	S
KYP 241	İBN HALDUN DÜŞÜNCESİNDE SOSYOLOJİ	2+0	2	4	S
KYP 243	TARIMSAL KOOPERATİFLER	2+0	2	4	S
SKS 231	BEDEN EĞİTİMİ	1+1	2	2	S
SKS 233	MÜZİK	1+1	2	2	S
SKS 235	RESİM İŞ	1+1	2	2	S
SKS 237	HALK OYUNLARI	1+1	2	2	S
SKS 239	SANAT TARİHİ	1+1	2	2	S
SKS 241	BİLİM TARİHİ	1+1	2	2	S

SKS 243	TİYATRO SANATI	1+1	2	2	S
SKS 245	İŞARET DİLİ	1+1	2	2	S
SKS 247	İLETİŞİM TEKNİKLERİ	1+1	2	2	S
SKS 249	KARİYER PLANLAMA	1+0	1	2	S
ST 201	STAJ I	0+0	0	4	Z
2. Sınıf Bahar Dönemi					
Ders Kodu	Ders Adı	T+U	Kredi	AKTS	Zorunlu/Seçmeli
KYP 202	YÖNLENDİRİLMİŞ ÇALIŞMA	3+3	5	6	Z
KYP 206	YÖNETİM VE ORGANİZASYON	4+0	4	4	Z
KYP 208	KOOPERATİFÇİLİKTE GÜNCEL SORUNLAR	4+0	4	4	Z
KYP 222	BORÇLAR HUKUKU	2+0	2	4	S
KYP 224	TÜRK VERGİ SİSTEMİ	4+0	4	4	S
KYP 226	E TİCARET	2+0	2	4	S
KYP 228	TOPLAM KALİTE YÖNETİMİ	2+0	2	4	S
KYP 230	ESNAF VE SANATKARLAR KOOP.	2+0	2	4	S
KYP 232	İŞLETME VE ÇEVRE	2+0	2	4	S
KYP 234	KAMU MALİYESİ	2+0	2	4	S
KYP 236	AVRUPA BİRLİĞİNDE KOOPERATİFÇİLİK	3+0	3	4	S
KYP 238	FİNANSAL OKURYAZARLIK	2+0	2	4	S
ST 202	STAJ II	0+0	0	4	Z

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VOCATIONAL SCHOOL OF SOCIAL SCIENCES

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